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UBI signs Canadian distribution deal.

Universal Biosensors, Inc. (ASX:UBI) is pleased to announce that it has entered into a nonexclusive Distribution Agreement with Vines to Vintages Inc for the distribution of its wine testing platform device "Sentia" in Canada.

The Distribution Agreement is for a three-year term and contains standard renewal and termination options available to both parties.

John Sharman, CEO of UBI said; "The launch of Sentia into Canada is another positive step in the commercialisation of Sentia globally. Vines to Vintages is well represented in all of Canada's wine regions and has access to 700 wineries. The deal includes an initial commitment to purchase Sentia devices and strips which will be delivered over the course of the next few weeks."

Mr Sharman said; "We believe the possibility of Sentia's future testing capability for Glucose, Fructose, Malic Acid and others will add significant value to the winemaking industry. We are negotiating terms with a number of key industry players around the world and look forward to reporting additional distribution partnerships in due course."

For further enquiries please refer to the Sentia website (<u>www.mysentia.com</u>).

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Enquiries: John Sharman Chief Executive Officer +61 (0) 414 440 680

Announcement authorised by the Board of Directors of Universal Biosensors, Inc.



About Universal Biosensors

Universal Biosensors, founded in 2001, specialises in the design and development of electrochemical cells (strips) used in conjunction with point of use devices that are used in various industries such as healthcare (point of care), wine, food, and agriculture. Our wine testing platform Sentia is UBI's new product which is being launched globally. For additional information regarding Universal Biosensors, Inc., refer to: http://www.universalbiosensors.com.

About Vines to Vintages

Vines to Vintages was launched in 1999 as an independent wine laboratory performing analysis for wineries in both Canada and the United States. In 2007, Vines to Vintages expanded their portfolio now selling winemaking supplies, winery equipment, stainless steel tanks, French oak barrels, ozonators, laboratory equipment and providing a savvy winemaking consultation team. Consultation currently entails full winery start-up and winemaking consultation from the vineyard to the bottle. In 2015, Vines to Vintages went national with a new store location being opened in Penticton, British Columbia and in 2018, a third location in Longueuil, Quebec was opened - now supplying all provinces from Prince Edward Island to British Columbia. Vines to Vintages is constantly updating and adding to its product line to provide its valued customers the absolute best in quality products and service for the small and large wineries as well as amateur winemakers.

Forward-Looking Statements

The statements contained in this release that are not purely historical are forward-looking statements within the meaning of the US Securities Exchange Act of 1934. Forward-looking statements in this release include statements regarding our expectations, beliefs, hopes, intentions or strategies. All forward-looking statements included in this release are based upon information available to us as of the date hereof, and we assume no obligation to update any such forward-looking statement as a result of new information, future events or otherwise. Our actual results could differ materially from our current expectations. We cannot assure you when, if at all, the proposals outlined in this release will occur, and the terms of any such proposal are subject to change. Factors that could cause or contribute to such differences include, but are not limited to, factors and risks disclosed from time to time in reports filed with the SEC.