

Visionflex partners with Amplar Health

Key Highlights

- Visionflex has signed a binding agreement with **Amplar Home Health**, to supply its virtual care technology solution for a virtual nursing project.
- The project will include **up to 30 Residential Aged Care Homes (RACHs)** across Australia, with phased deployment over 15 months.
- The **potential Total Contract Value (TCV) of approximately \$1.0 million** — comprising approx. \$750,000 in one-off hardware revenue and approx. \$250,000 in software subscription revenue over the trial period to June 2027 — subject to Amplar Health’s full roll-out.

Visionflex Group Limited (“**VFX**” or the “**Company**”), a leader in virtual diagnostic healthcare technology solutions, is pleased to announce its strategic partnership with Amplar Health — Medibank’s health service delivery company. This collaboration is designed to ensure older Australians receive consistent, timely care when and where they need it.

The project will run from March 2025 until June 2027 and will focus on enhancing care delivery in rural and remote areas, as well as in facilities supporting older people of First Nations and culturally and linguistically diverse backgrounds.

Visionflex’s Role and Contract Overview

Under the terms of the agreement, Visionflex will provide its comprehensive virtual care solution—integrating its hardware and software platform — to the participating RACHs.

The agreement, which is subject to standard termination provisions is structured to include:

- **Hardware Revenue:** Approximately \$750,000 (one-off)
- **Software Subscription Revenue:** Approximately \$250,000 over the trial period to June 2027
- **Total Indicative Contract Value:** Approximately \$1.0 million, subject to site roll-out across up to 30 RACHs.

Deployment will occur on a phased basis over the next 15 months to ensure optimal configuration and seamless integration.

The **initial phase of the rollout** will see our virtual care solution **deployed to 5 sites**, with **implementation expected to commence by July 2025**.

The project will explore how virtual nursing services can be integrated into aged care homes to provide critical support to on-site staff and ensure that residents are able to access personalised clinical care. While virtual nursing care is not intended to replace face-to-face services, it aims to extend clinical expertise to homes in need, improving care continuity for residents.

If successful, the project is expected to provide a scalable model for augmenting on-site care through virtual nursing. This initiative is intended to offer a resilient framework capable of expanding to additional aged care homes across Australia, bolstering clinical support where it is most needed.

Australia is home to nearly 2,700 RACFs, providing care for over 190,000 residents. With growing demand for digital health solutions and an accelerating shift towards telehealth, the virtual care market offers a compelling opportunity to modernise aged care.

Visionflex CEO Joshua Munday said:

"We are proud to partner with Amplat Health on this transformative pilot. This agreement is a major milestone in our mission to improve access to high-quality virtual care and represents a strong commercial opportunity for Visionflex. By combining Amplat Health's clinical resources with our real-time virtual diagnostic technology, we are supporting aged care staff and aiming to enhance outcomes for residents nationwide."

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This announcement was approved for release by the Board of Directors.

For more information:

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Visionflex Overview

At Visionflex, we believe that healthcare should be accessible, efficient, and connected. Our integrated hardware and software platform allows healthcare providers to deliver comprehensive, collaborative care in real time, no matter the location. From metropolitan health networks to community-based care, Visionflex is reshaping how healthcare is delivered by connecting healthcare teams with the tools and technology needed to provide effective, efficient, and high-quality care.

For more information, visit vfx-group.com